



**Media Release**

**XPRESS' FY2008 NET PROFIT RISES  
46.6% TO S\$10.2 MILLION ON CONTINUED REVENUE  
GROWTH ACROSS ALL CORE PRODUCTS**

- Revenue from operations up 70.7% to S\$61.3 million from S\$35.9 million in FY2007
- Successful launch of 12 new On-Site Print Stations at major customers' premises to meet increased demand including RMB 340 million worth of new annual print orders secured in FY2008 from PRC publishers requiring enhanced services
- Earnings per share is 37% higher at 0.74 cent
- Proposes final dividend payout of 0.13 Singapore cent per ordinary share

<b>S\$ millions</b>	<b>FY2008</b>	<b>FY2007</b>	<b>%Chg</b>
<b>Revenue</b>	61.3	35.9	<b>70.7</b>
<b>Profit Before Taxation</b>	10.3	6.9	<b>49.6</b>
<b>Net Profit</b>	10.2	7.0	<b>46.6</b>
<b>Net Profit (Exclude exceptional gains)</b>	7.2	5.6	<b>29.9</b>

**SINGAPORE, 22 September 2008 – Singapore Exchange Mainboard-listed Xpress Holdings Ltd** (“Xpress” or the “Group”) announced today that its net profit for the financial year ended 31 July 2008 (“FY2008”) rose 46.6% to S\$10.2 million from S\$7.0 million in FY2007, driven by strong revenue contribution from its fast-growing core products and the one-off exceptional gain from the sale of its Singapore headquarters. Excluding all one-off gains, net profit rose nearly 30% to S\$7.2 million.

The record net profit was achieved on the back of 70.7% revenue growth to S\$61.3 million from S\$35.9 million in FY2007 as more customers adopted Print Station, Xpress' advanced print solution which leverages on its high-standard, time-sensitive service offering design, printing and delivery logistics. With the addition of six Print Stations in Ho Chi Minh City, Wuhan, Xiamen, Changsha, Guangzhou and Shenyang during the period under review, this print solution is currently being deployed in 20 locations to serve Xpress' financial and commercial clients.

In addition, during the year under review, Xpress launched 12 dedicated On-Site Print Stations (bringing the total to date to 15) within client premises in the People's Republic of China ("PRC") to meet demand for improved efficiency and speed. This new service has significantly widened the gap between Xpress and its competitors in terms of customer service and technical capabilities.

These new On-Site Print Stations will allow Xpress to meet RMB 340 million worth of annual orders secured in FY2008 from major customers. Xpress, which bills between 8-12% as management fees, recognized a portion of the new orders in FY2008, and expects to capture the full revenue from these customers – mostly time-sensitive commercial (non-financial) printing – from FY2009 onwards.

Xpress' profit from operations for FY2008 rose a healthy 29.9% or S\$1.6 million to S\$7.2 million from S\$5.6 million in the previous year, excluding the S\$3.0 million one-off gain from the disposal of its Singapore leasehold building in January 2008.

Xpress' Chief Executive Officer, Mr. Poh Eng Seng, said, "Despite the softening global macroeconomics, our sterling results in FY2008 underscore the continued success of our advanced print solutions. To meet the growth in demand from our customers, Xpress set up six Print Stations and 12 On-Site Print Stations in the year under review."

"With upgraded wholly owned printing facilities in multiple locations, our expanded network enables Xpress to offer customers wider printing options and to secure larger and higher-value jobs. An increasing number of customers are demanding this enhanced service which is emerging as a new platform for business growth," added Poh.

Xpress' fully diluted earnings per share rose 37.0% to 0.74 Singapore cent in FY2008 from 0.54 Singapore cent a year ago. Net asset value per share rose to 8.0 Singapore cents as at 31 July 2008, compared to 7.4 Singapore cents as at 31 July 2007.

Cash and cash equivalents increased to S\$12.8 million as at 31 July 2008 from S\$3.3 million as at 31 July 2007 mainly due to proceeds received from the sale of property, plant and equipment as well as Xpress' convertible bond issue.

For 4Q2008, Xpress recorded net profit of S\$3.4 million on the back of S\$18.1 million in revenue which compared with S\$4.5 million net profit on S\$11.7 million revenue in 4Q2007. Time-sensitive Commercial Printing contributed revenue of S\$12.1 million in 4Q2008, up 101.7% over 4Q2007.

### **Outlook**

Commenting on the outlook, Xpress' Founder and Chief Operating Officer, Mr. KK Fong, said: "Xpress has always differentiated itself by its speed and enhanced customer service by constantly moving up the value chain. We have set up Print Stations and now have moved on to offer On-Site Print Stations which will become a major differentiator in customer service."

"Our On-Site Print Station business model was critical in helping us secure at least RMB340 million worth of rolling orders per year from leading PRC media customers. These repeat clients should contribute strongly to our order book," added Fong.

### **Dividend**

In view of the sterling results, the Board of Directors has proposed the payment of the first and final dividend of 0.13 Singapore cent per share (tax exempt one-tier) for FY2008.

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*Issued on behalf of Xpress Holdings Ltd by WeR1 Consultants Pte Ltd*

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**About Xpress Holdings Ltd**

Established in 1986, Xpress was listed on SGX Mainboard on 28 June 1999. The Group serves a wide global base of local and MNC financial and corporate organisations, and provides a full spectrum of integrated print solutions from pre-press processes to production systems as well as global distribution and delivery. Its core products and services include the design, production and printing of time-sensitive, fast turnaround publications like annual reports, IPO prospectuses, shareholder circulars, fund management reports, brochures and newsletters.

Headquartered in Singapore, Xpress has facilities and offices that span the Asia Pacific region spreading over 8 countries: Singapore, Malaysia, Indonesia, the Philippines, Australia, Vietnam, Hong Kong and the People's Republic of China.